

Bringing in a technology talent partner: the six answers leadership will ask for.

Fill in the [brackets], then forward. Facts about Viamagus select are as Viamagus select states them, October 2026. Ask them for the evidence behind any line before the pilot.

01 • THE PROBLEM

What are we solving?

Our centre is taking on [the mandate or programme]. To deliver it we need [n] engineers in [roles] by [date]. These are specialist roles we hire rarely, so we have no ready pipeline for them and few interviewers calibrated to assess them.

02 • WHY NOW

Why does it matter now?

The programme has a committed date. Every month the roles stay open delays [the outcome leadership expects] and keeps our senior engineers screening instead of building.

03 • WHAT THEY ADD

Beyond a recruitment vendor?

We are buying an assessment, not CVs. Engineers who build production AI score each candidate on five skills against a pass mark of 75 and write a verdict. We interview only those who passed; the decision stays with us.

Viamagus select: a bench of 10+ vetted people per role, refreshed weekly; a dossier per candidate, signed off by a senior engineer.

04 • HOW IT WORKS

How would the engagement work?

One role as a pilot. Within 48 hours, 3–5 written verdicts. Engineers work 12 months with Viamagus select, then join our payroll from month 13.

Terms: no search fee, no conversion fee, free replacement within 30 days, no cost for the initial pool.

Cost: [rate per engineer per month, from Viamagus select]

05 • MEASURES

How will we know it worked?

We agree these before the pilot and review them after the first hires.	
MEASURE	TARGET
Brief to written verdicts	48 hours for roles on their bench
Shortlisted candidates we interview	[target]
Interview to offer	[target]
Offer to joining	[target]
Engineer hours spent screening per hire	[baseline] → [target]

06 • EVIDENCE

What supports the decision?

Viamagus select is part of Viamagus, an AI product engineering company: 100+ engineers, 350,000+ engineering hours; ISO 27001, ISO 9001, SOC 2 Type II, HIPAA; NASSCOM Partner; Claude Partner Network. For an enterprise client whose AI initiative had stalled, they hired 8 engineers in 4 weeks; the proof of concept is now in production.